

AI SOLUTIONS



AI Solutions Deck

From "trying AI" to running your business on it.

| Trustray LLC — Godo Kaisha Trustray



✦ Assess, build, and operate — together

Do any of these sound familiar?

Rolling out a tool alone does not deliver results. We cover the full path from strategy through build and operations.



"Use AI," they said — but where do we start?

You have tried ChatGPT, but lack the evidence to decide where AI would actually pay off.



The PoC works, but never sticks in production

The demo ran, but accuracy, operations, and security concerns keep blocking the move to production.



AI tools were rolled out, then quietly abandoned

Usage never took off, ROI is hard to explain, and nobody owns the improvement loop.



You want AI coding, but licenses alone do not help

Handing out Claude Code or Copilot does not move the needle without a designed way of working.

FOR — A good fit if you are

No internal AI champion

Taking PoC-stage AI to production

Automating routine work (10–300 people)

Adopting AI coding / agentic workflows

Expanding to China / Alibaba Cloud

What we offer

Engage us for only the phases you need, from strategy to operations. Vendor-neutral: we select from Claude, OpenAI, Gemini, and local LLMs. Each service is detailed on the following pages.

AI CONSULTING

01

AI adoption consulting

From workflow inventory to ROI estimates and an adoption roadmap.

Workflow inventory

ROI & prioritization

Tool & model selection

Usage guidelines

Approval support

AI DEVELOPMENT

02

AI agent & system development

From requirements through implementation and production release.

RAG & knowledge search

Business AI agents

Slack / SaaS automation

AI in existing systems

Multi-agent design

AGENTIC ENGINEERING

03

Agentic workflow / AI coding design

We design workflows that actually run on AI — not just tool rollouts.

Claude Code adoption

AI in review & testing

Agentized routine work

Prompt standards

Hands-on training

AI OPS

04

AI operations & improvement

Monthly improvement of accuracy, cost, and adoption after launch.

Accuracy monitoring

LLM cost optimization

Adoption support

Model updates

Security monitoring

AI adoption consulting

We turn "where do we even start?" into a decision your board can approve — from workflow inventory to ROI estimates, a roadmap, and internal approval support.

For these challenges

No evidence to decide where to start

Hard to justify ROI to management

No company-wide usage rules

What we do

01

Workflow inventory & opportunity mapping

We interview each team, quantify effort, and separate work where AI pays off from work that should stay human.

02

ROI estimates & prioritization

Savings are converted to money (hours × labor cost) and mapped against difficulty, so the starting order is clear.

03

Tool & model selection

We compare Claude, OpenAI, Gemini, and local LLMs against your requirements, budget, and security standards.

04

Usage guidelines

Clear rules on what may be entered, review flow, and per-team policies — safe to roll out company-wide.

05

Approval support

Executive-ready materials with the cost-benefit evidence needed to get the project approved.

Typical duration

2–4 weeks

Deliverables

AI Assessment report

Adoption roadmap

Prioritized initiative list



Example engagement

Inventoried 12 workflows; the two HIGH-priority ones alone (inquiry response, quote & invoice processing) showed ~65 hours/month of savings — delivered as an ROI-ordered roadmap.

AI agent & system development

AI your team actually uses every day — not a PoC. We handle requirements, implementation, and production release in-house.

For these challenges

The PoC ran but never reached production

Can't connect to existing systems and SaaS

Accuracy and security concerns

What we do

01

RAG & knowledge search

Search across internal rules, manuals, and past projects, with sources attached to every answer.

02

Business AI agents

First-line inquiry response, quote and invoice processing — routine work involving judgment, handled by agents.

03

Slack / SaaS automation

AI embedded in the tools you already use: Slack, Google Workspace, kintone, and more.

04

AI in existing systems

Add summarization, classification, and drafting into your core systems and web apps.

05

Multi-agent design

Multiple agents with divided roles and cross-checks, for work a single AI can't handle.

Typical duration

1–3 months (working software every 2–4 weeks)

Deliverables

Working AI system (source code included)

Design documents

Operations manual

✓ Example engagement

Built a first-line inquiry agent saving ~40 hours/month, with internal knowledge sources attached to every answer so staff can review and send with confidence.

Agentic workflow / AI coding design

Handing out tools changes nothing. We design — and embed — workflows where AI does the work and your team stays in control.

For these challenges

Copilot licenses rolled out, no visible results

Usage varies by individual

Routine non-dev work still manual

What we do

01 Claude Code adoption design
Team standards covering project rules, permissions, and review flow — no more individual-dependent usage.

02 AI in review & testing
AI review and test generation wired into CI/CD to reduce quality-check gaps.

03 Agentized routine work
Meeting minutes, daily reports, release notes — handed to agents so people focus on judgment.

04 Prompt standards
Prompts that work, templated so the whole team gets the same quality.

05 Hands-on training
Exercise-based sessions built on your real work, usable the next day.

Typical duration

1–2 months (training-only from 1 day)

Deliverables

Workflow design document

Prompt & policy templates

Training program

✓ Example engagement

Introduced AI coding standards to a dev team and moved first-pass code review to AI — shorter review queues and more frequent releases.

AI operations & continuous improvement

"Build and done" does not keep delivering. We measure accuracy, cost, and adoption every month — and keep improving them.

For these challenges

Accuracy degrading since release

API costs unpredictable and rising

Usage stalled and unowned

What we do

01

Accuracy monitoring

Answer quality tracked continuously; prompts and reference data improved when degradation appears.

02

LLM cost optimization

Per-task model routing and caching keep API costs down without losing quality.

03

Adoption support

Usage analysis, follow-ups with low-usage teams, and internal showcases of what works.

04

Model updates

We verify and switch to new models for you, so you always run on current performance.

05

Security monitoring

Continuous watch over AI-specific risks such as prompt injection.

Contract

Monthly subscription

Deliverables

Monthly improvement report (accuracy, cost, usage)

Implemented improvements

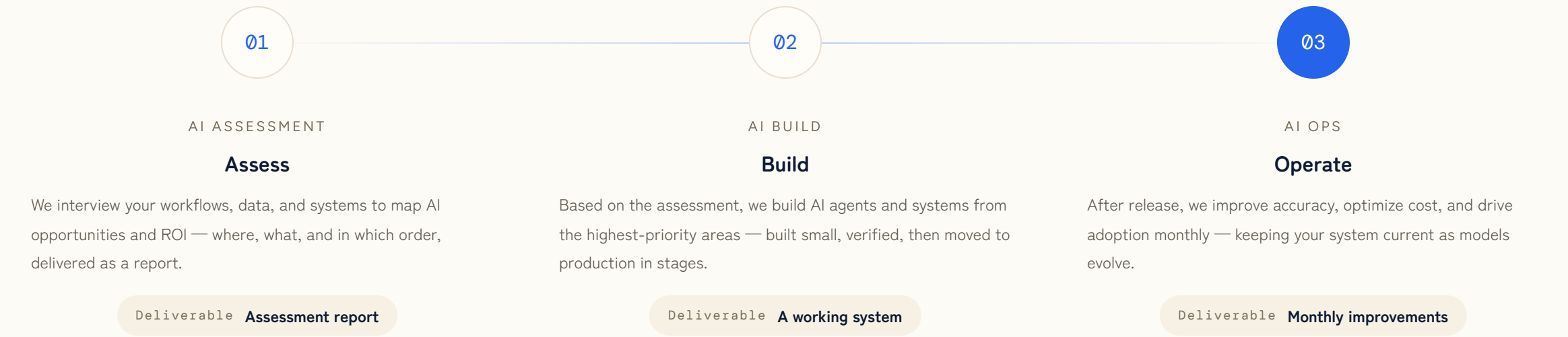


Example engagement

The internal knowledge search that cut search time by 60% keeps its accuracy and cost in check through monthly improvement cycles — model migrations verified and handled for you.

Three steps from assessment to operations

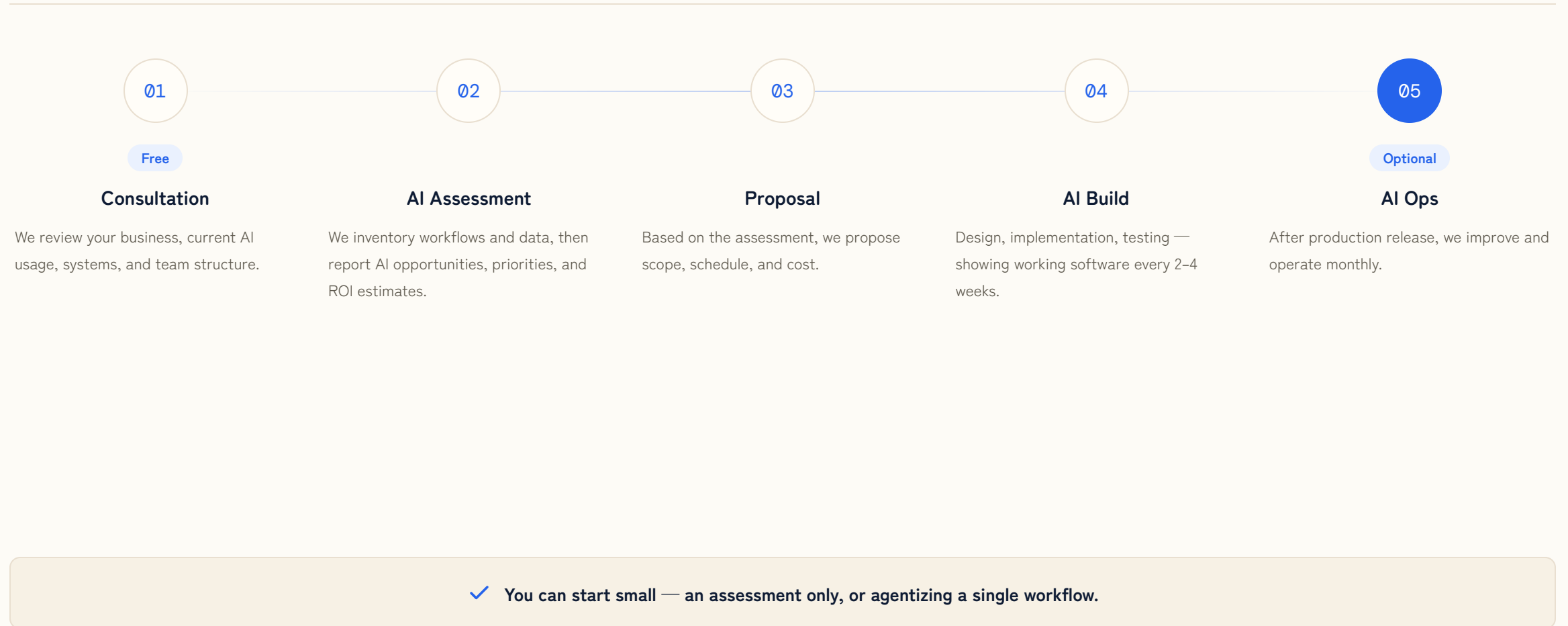
AI is not build-and-done. We work in three steps — assess, build, operate — and stay until the results show.



✓ One continuous flow from assessment to operations — so AI never stalls at the PoC.

How we work

The first consultation is free. We review your business and current AI usage, then propose the right entry point.



"Build and done" is not how we work.

From strategy-stage reports to a working system to post-launch improvement reports — every phase leaves you with tangible deliverables.

- ✓ AI Assessment report (opportunity list, ROI estimates, adoption roadmap)
- ✓ Requirements and system design documents
- ✓ Working AI agents / systems (source code included)
- ✓ Operations manual and internal user guide
- ✓ Monthly improvement report (with an AI Ops contract: accuracy, cost, usage)

● ● ● TRUSTRAY — AI Assessment Report

OPPORTUNITIES — by priority

HIGH

Automating first-line inquiry response

AI-01

~40 hours saved / month

HIGH

Agentizing quote and invoice processing

AI-02

~25 hours saved / month

MED

Internal knowledge search (RAG)

AI-05

Search time down 60%

LOW

Automatic meeting minutes

AI-08

✓ Each item comes with an ROI estimate, approach, and priority

Service plans

Assessment, Build, and Ops. Start from whichever phase fits where you are today.

ASSESSMENT

AI assessment

For companies that want to see their current position first.

Scope

Workflow inventory, AI opportunity mapping, ROI estimates

Typical duration

2–4 weeks

Deliverables

AI Assessment report

Adoption roadmap

Prioritized initiative list

BUILD

AI build

We build the AI agents and systems your assessment calls for.

Scope

Requirements through design, implementation, testing, release

Typical duration

1–3 months (scope-dependent)

Deliverables

A working AI system

Design documents

Operations manual

OPS

Monthly

AI operations

We keep your AI delivering results.

Scope

Accuracy, cost optimization, adoption support, model updates

Contract

Monthly subscription

Deliverables

Monthly improvement report

Implemented improvements

Assessment-only and Build-only engagements are welcome. We start by reviewing where you are and propose the right entry point.

 Trustay LLC

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What makes Trustay different

Strategy, implementation, operations, and security — every phase of AI adoption from one partner.

01

AI adoption with security built in

Designs aligned with the OWASP LLM Top 10 and Top 10 for Agentic Applications eliminate AI-specific risks like prompt injection and over-privileged agents from day one.

02

We ship working software

Not slideware — we implement in-house, showing working software every 2–4 weeks, which keeps rework low.

03

Hands-on agentic know-how

We run Claude Code, MCP, and multi-agent setups in our own daily work, and only propose configurations that actually hold up.

04

China market & Alibaba Cloud

Trilingual support in Japanese, English, and Chinese. Ask us about AI services for the Chinese market and builds on Alibaba Cloud.

Company

Trustray LLC is a technology company focused on AI, cloud, and consulting. We help companies clarify business issues and support the full path from AI strategy to system development, cloud foundations, and operational improvement.

Company name	Trustray LLC
Legal name in Japan	Godo Kaisha Trustray
Business	AI adoption consulting / AI system development / Cloud infrastructure / Operational improvement
Focus areas	Generative AI & AI agents / Cloud / Security / Distributed systems / Business application development

CONTACT

Start with an assessment of what AI can do.

You are welcome even at the "we do not know where to start" stage. The first consultation is free
— we review where you are and propose the scope and approach of an AI Assessment.

Talk to us for free →