

CLOUD SERVICES



Cloud Services

Your cloud — from assessment through build, to operations.

Environments

AWS

Google Cloud

Alibaba Cloud

Kubernetes

Terraform

| Trustray LLC — Godo Kaisha Trustray

What we offer



ASSESS Cloud assessment

Visibility into cost, security, and availability



BUILD Design & build

Production-grade foundations with Terraform



OPERATE Ongoing operations

Monitoring, incident response, monthly reports

FIG.03 · CLOUD LIFECYCLE · ASSESS · BUILD · OPERATE

☁ End to end, assessment to operations

Do any of these sound familiar?

A cloud that merely "runs" is not enough. In most environments, something in cost, architecture, or operations still needs a proper review.



Cloud costs keep rising, and no one knows why

Which resources are actually wasted has never been inventoried systematically.



Unsure the current setup survives failures or scale

Availability and scalability have never been verified as part of the design.



The cloud is built, but operations depend on one person

Monitoring, incident response, and cost management all rest on a single engineer.

FOR — A good fit if you are

- ✓ A company that wants a proper review of cloud costs, security, and availability
- ✓ A SaaS company or startup about to build a production-grade cloud foundation
- ✓ A company with 10–100 people and no dedicated infrastructure role
- ✓ A company considering Alibaba Cloud for the Chinese market

What we offer

Cloud assessment, design and build, and operational improvement. Engage us for a single phase or the full lifecycle. Each service is detailed on the following pages.

ASSESSMENT

01

Cloud assessment

We assess your existing environment across cost, security, availability, and scalability, and surface its issues.

- ◆ Cost drivers identified, with reduction proposals
- ◆ Misconfigurations and excessive IAM permissions
- ◆ Monitoring, logging, and backup review

BUILD

02

Design & build

We design and build secure, scalable cloud foundations with Terraform-based Infrastructure as Code.

- ◆ Terraform-based Infrastructure as Code
- ◆ CI/CD, monitoring, and logging foundations
- ◆ IAM, networking, and availability design
- ◆ Backup and DR design

CLOUDOPS

03

Ongoing operations (CloudOps)

We operate and continuously improve your cloud after the build, with visibility through monthly reports.

- ◆ Incident response, monitoring, cost management
- ◆ Continuous security and scalability improvements
- ◆ Visibility through monthly reports

✓ **The cloud is not something you build once and forget.** Continuously cycling through assessment, build, and operational improvement delivers a safe, scalable foundation.

Cloud assessment

We assess your existing cloud environment across cost, security, availability, and scalability — down to a prioritized improvement list.

For these challenges

Cloud spend keeps growing year over year

No third-party check that settings are safe

Unsure monitoring and backups are enough

What we check

- 01

Cost analysis & reduction proposals
We surface unused resources and over-provisioning, with an estimate of what can be saved.
- 02

Security configuration review
We check for accident-prone settings: storage exposure, encryption, excessive IAM permissions.
- 03

Availability & failure resilience
We check that redundancy, backups, and recovery procedures match your business requirements.
- 04

Scalability
We check whether the current architecture can absorb growing load and business expansion.
- 05

Monitoring, logging & operations
We check for monitoring and alerts that catch incidents fast, and logs that can trace causes.

Available plans

Assessment-only engagements welcome

Deliverables

- Assessment report
- Prioritized improvement list

✓ Representative findings (illustrative)

- HIGH

Storage is publicly accessible

SEC-02
- MED

Unused resources driving up cost

CST-04

Design & build

Production-grade cloud foundations, designed and built as code — on AWS, Google Cloud, Alibaba Cloud, and Kubernetes.

For these challenges Hand-built environments turned into black boxes Not confident the setup survives production No preparation for failures or disasters

What we do

- 01

Terraform-based Infrastructure as Code

Configuration managed as reproducible code with a traceable change history, not hand-built environments.
- 02

CI/CD, monitoring & logging foundations

Automated deployment together with the observability operations need.
- 03

IAM, networking & availability design

Least privilege, network isolation, and redundancy built in from the design stage.
- 04

Backup & DR design

Recovery mechanisms that keep the business running through failures and disasters.
- 05

Kubernetes & container platform

Container runtime design and build, as a foundation for operations that scale.

Scope

New builds and rebuilds of existing environments

Deliverables

Terraform codebase

Architecture diagrams

Ops documentation

infrastructure/ · Terraform

◆ network.tf	VPC, subnets, isolation
◆ iam.tf	Permissions & access
◆ compute.tf	Kubernetes & containers
◆ monitoring.tf	Monitoring, logs, alerts
◆ backup.tf	Backup & DR

Ongoing operations (CloudOps)

We operate and improve your cloud monthly after the build, with visibility through monthly reports. Operations-only engagements are welcome.

For these challenges

Operations depend on one person

Incident response is ad hoc

Costs grow with nobody managing them

What we do

01

Monitoring & incident response

From first response through cause analysis and recovery, down to preventing recurrence.

02

Cost management

Monthly cost analysis, catching growth drivers and continuously applying reductions.

03

Continuous security improvement

Regular checks for configuration drift and new risks, with fixes applied.

04

Scalability improvements

Ongoing architecture reviews and tuning as load and the business change.

05

Monthly reports

Uptime, cost, and improvements reported every month, with proposed next steps.

Contract

Monthly subscription

Deliverables

Monthly operations report

Monitoring & incident response

Cost management

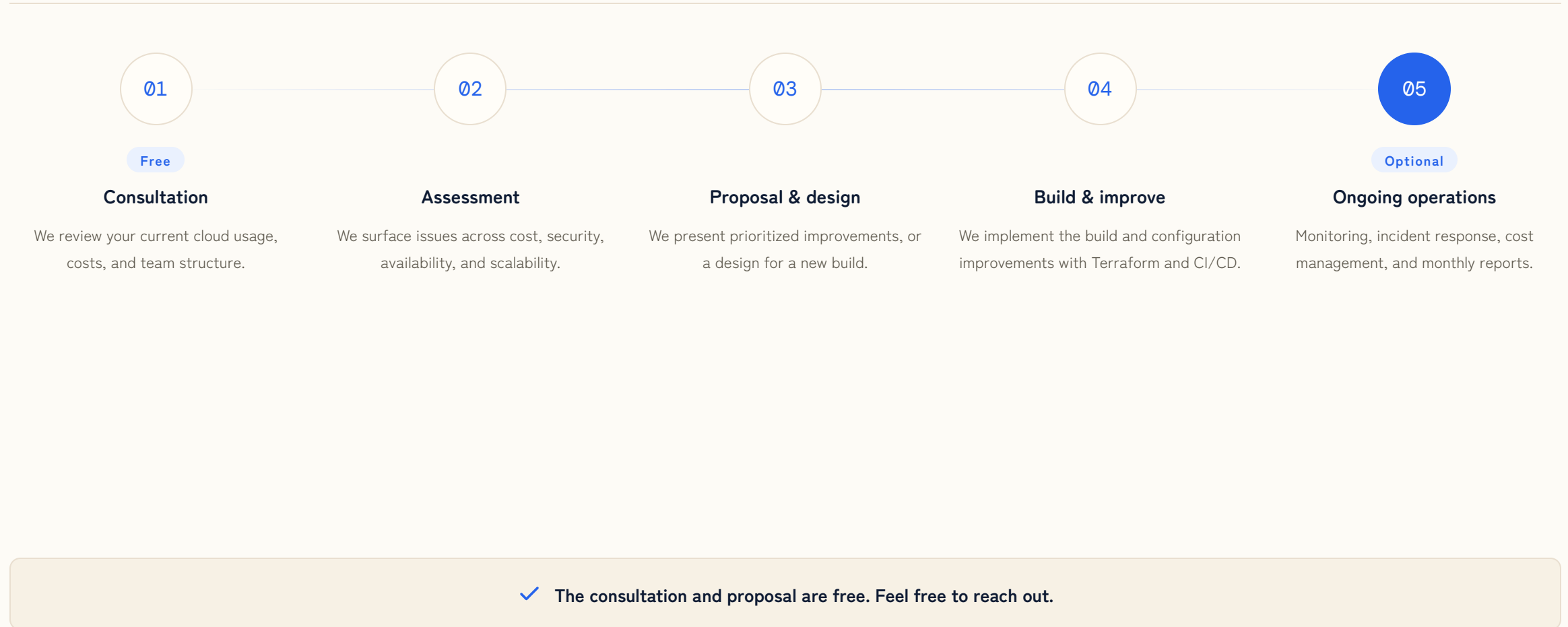


Example engagement

Cost drivers found in the assessment were eliminated through operations, cutting monthly cloud cost by 28% — sustained since through monthly reporting.

It starts with a free consultation.

We review your current situation and propose the right scope and approach. Single-phase engagements are welcome.



We do not build it and walk away.

Assessment results and the foundations we build are organized to be reproducible and operable before handing over.

-  Cloud assessment report (cost, security, and availability issues, prioritized)
-  Complete Terraform codebase (Infrastructure as Code)
-  Architecture diagrams and operations documentation
-  Monthly operations report (with a CloudOps contract)

TRUSTRAY · Cloud Assessment Report

FINDINGS — by priority

HIGH	Storage is publicly accessible	SEC-02
MED	Unused resources driving up cost	CST-04
LOW	Log retention is too short	OPS-07

MONTHLY COST

-28%

Every finding comes with how-to-fix steps

Engage us for a single phase, or all of them.

Assessment only, build only, or operations only. We review your current situation and propose the best combination.

ASSESSMENT

Cloud assessment

We assess your current cloud environment and surface its issues.

Scope

Assessment of your existing cloud environment

Best for

Companies that want to understand their current issues first

Deliverables

Assessment report

Prioritized improvement list

BUILD

Recommended

Design & build

A new build, or a rebuild of your existing environment.

Scope

Design and build of your cloud foundation

Best for

Companies that need a production-grade foundation

Deliverables

Terraform code

Architecture diagrams

Operations documentation

OPS

Ongoing operations

Monthly operational and improvement support.

Scope

Continuous operations and improvement after the build

Best for

Companies that want to end person-dependent operations

Deliverables

Monitoring & incident response

Cost management

Monthly reports

We start by reviewing your current situation and propose the right scope and approach.

What makes Trustray different

Cloud support from assessment to operations, with a security perspective built in as standard.

01

Security perspective as standard

Every assessment and build incorporates CIS Benchmark-based security checks.

02

Alibaba Cloud support

We support Alibaba Cloud — still rare in Japan. Ask us about the Chinese market as well.

03

Infrastructure as Code by default

Instead of hand-built environments, reproducible Terraform-based configuration management is our standard.

04

We do not stop at the build

We stay with you through assessment, build, and operations, end to end. Never build-and-walk-away.

Environments & technologies

AWS

Google Cloud

Alibaba Cloud

Kubernetes

Terraform

CIS Benchmark

Company

Trustray LLC is a technology company focused on AI, cloud, and consulting. We help companies clarify business issues and support the full path from AI strategy to system development, cloud foundations, and operational improvement.

Company name	Trustray LLC
Legal name in Japan	Godo Kaisha Trustray
Business	AI adoption consulting / AI system development / Cloud infrastructure / Operational improvement
Focus areas	Generative AI & AI agents / Cloud / Security / Distributed systems / Business application development

CONTACT

Start with a review of where you are.

If cloud costs, security, or operations are a concern, get in touch. The initial consultation is free
— we review your current situation and propose the right scope and approach.

[Talk about your cloud →](#)